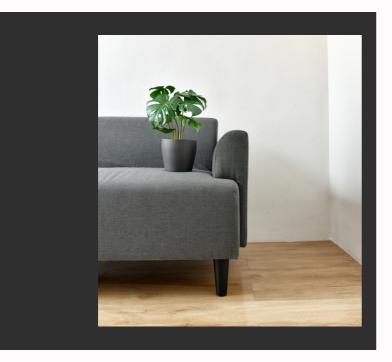


### FIRST TIME HOME BUYERS GUIDE



#### FIRST THINGS FIRST...

Buying your first home is a significant and exciting milestone, but it comes with its own set of challenges and decisions. This guide is designed to help you navigate the complexities of the process, providing valuable insights and practical tips to make informed decisions. Knowledge is power and the more you have, the better decisions you can make when buying your first home.



MORTGAGE CACLULATOR

#### 1. BUDGETING BASICS

Before you start house hunting, assess your financial situation. Calculate your monthly income, existing debts, and regular expenses. Use online tools or consult with a financial advisor to determine how much you can afford to spend on a home. Download my app and access a mortgage calculator to help you understand more. personal debt at an all-time high, reducing debt such as credit cards, vehicle loans, and personal loans will help you debt-to-income ratios be where they need to be to achieve your goal of buying your first home.

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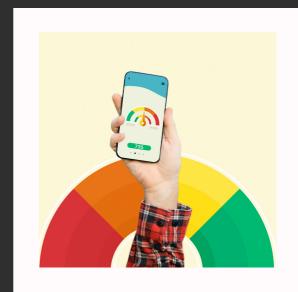


#### ADDITIONAL COSTS

Beyond the purchase price, consider additional costs such as property taxes, homeowners insurance, and maintenance. Factor these into your budget to avoid unexpected financial strain.

#### 2. CREDIT MATTERS

Check Your Credit Score. Your credit score influences the mortgage interest rate you'll receive, among other factors. Check your credit score early in the process and address any issues. A higher credit score can lead to better mortgage terms.



### 3. DOWN PAYMENT PLANNING

Start saving for a down payment well in advance. While 20% is a common benchmark, there are mortgage programs that may require lower down payments. Explore your options and set a realistic savings goal. Talking with a good lender can help you understand what could be right for you and your goals.

### 4. MORTGAGE PRE-APPROVAL

Pre-approval is essential in today market. Get pre-approved for a mortgage before house hunting. This involves a lender assessing your financial situation and providing a conditional commitment for a loan amount. Pre-approval strengthens your negotiating position greatly and can make or break an offer getting accepted.



# 5. SETTING REALISTIC EXPECTATIONS

Prioritize Needs vs. Wants. Understand that your first home may not have every feature on your wishlist. Prioritize your needs and be open to compromise. Flexibility can broaden your options. On the other side, realize that home ownership IS something you can accomplish. It just takes time and a little sacrifice.

#### 6. LOCATION. LOCATION. LOCATION.

Explore different neighborhoods and consider factors like proximity to work, schools, public transportation, and amenities. Research crime rates, local services, and future development plans to make an informed decision. Home values can fluctuate by tens of thousands of dollars just by the location alone.

### 7. HOME INSPECTIONS

Don't skip the home inspection. A professional inspection can reveal potential issues or needed repairs. Use the inspection report for negotiation or to make informed decisions about the property. A good home Inspection can save you thousands of dollars and many headaches.





## 8. UNDERSTANDING OWNERSHIP COSTS VS. REWARDS

Homes can drain your savings sometimes, but the value Is In the equity you will accrue as you pay down your principal loan balance. After a few years of paying a mortgage and as home values Increase you will start to see a gap of equity being created that will set you up to make that next step of a home upgrade If you choose to do so.

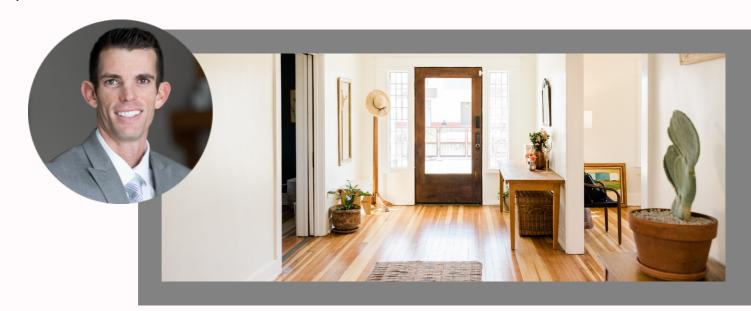


#### 9. EMBRACING HOMEOWNERSHIP RESPONSIBILITIES

Recognize the responsibilities that come with homeownership. Regular maintenance tasks and unforeseen repairs are part of the package that you typically wouldn't have while renting. Budget for these expenses to avoid financial surprises. Consider buying a home warranty coverage to cover all or most of your major appliances for added piece of mind.

#### 10. WORKING WITH PROFESSIONALS

Buying a home is a complicated process, but it doesn't need to be. Engage with real estate agents, mortgage brokers, and other professionals. They bring valuable expertise to the table, guiding you through the process and ensuring you make well-informed decisions.





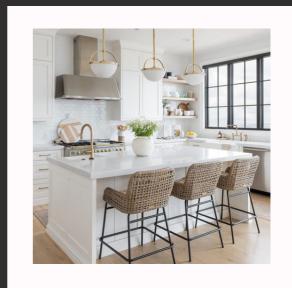


# 11. LOAN OPTIONS EXPLORATION

Explore different mortgage loan options. Fixed-rate, adjustable-rate, FHA, and VA loans are among the choices. Choose a mortgage that aligns with your financial goals and circumstances.

# 12. CONSIDERING FUTURE RESALE VALUE

While your first home is a personal space, consider its potential resale value. Even if you plan to stay long-term, a property with broad appeal can be an asset when it's time to move. The Denver market has seen a 3-5% growth rate year-over-year for the last decade.



#### CONCLUSION

Buying your first home is a journey that requires careful planning and consideration. By understanding your financial situation, exploring neighborhoods, and working with professionals, you can navigate the process with confidence. Use this guide as a roadmap to make informed decisions and embark on your homeownership journey with success. My job as your agent Is to make sure you find the right home at the right time, In the right place, at the right price. It doesn't have to be hard to buy your first house. Let me show you how...

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